



# COMMISSIONERS OF CUMBERLAND COUNTY

Gary Eichelberger  
*Chairman*

Jean Foschi  
*Vice Chairman*

Vince DiFilippo  
*Secretary*

## PRESS RELEASE

**April 15, 2021**  
**FOR IMMEDIATE RELEASE**

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### **Negotiations to Begin with New Bidder: Claremont Still on Track for Transfer of Ownership**

*"We are fortunate to be in an excellent position to keep this process on track without compromising anything," said Eichelberger*

**Carlisle, PA** – Claremont Nursing and Rehabilitation Center (CNRC) remains on track for transfer of its ownership and operations responsibilities to a private provider. The county will now begin negotiations with [Allaire Health Services](#) of Lakewood, New Jersey following the withdrawal of [Transitions Healthcare LLC](#) of Westminster, Maryland from the process.

Allaire was one of two prospective owner-operator firms designated as finalists in the vetting process that the commissioners undertook last fall to remedy Claremont's declining financial viability. Two of the three county commissioners originally designated Transitions Healthcare as the primary bidder, and Allaire as the secondary bidder to ensure the county's negotiation process would remain on track.

During the public Cumberland County Board of Commissioners' Workshop Meeting, the commissioners today voted to make the motion to designate Allaire as the primary bidder by a 2-1 vote, with Commissioners Vince DiFilippo and Gary Eichelberger supporting, and Commissioner Jean Foschi voting against.

The county put two bidders in place on January 27 to ensure two solid companies were available and willing to negotiate.

"We were prepared for a decision to change if warranted," said Commissioner Gary Eichelberger. "The original choice between our two finalists was probably one of the toughest parts of the process, because both exhibited the qualities we sought. It would not be fair to say that this is a second choice; it could easily have gone either way. We are fortunate to be in an excellent position to keep this process on track without compromising anything."

Commissioners expect that a final transfer will be completed by late summer, or early fall, depending on the ability to meet legal requirements for real estate transfer that are beyond the county's direct control.

“During the last few weeks, I have been addressing some emails from constituents regarding the potential sale of Claremont,” said Commissioner Vince DiFilippo. “Many folks simply don’t understand the nursing home operation business but when I provide them with facts, most of their concerns tend to be eased. I ask that our residents please have faith in this process.”

Both of the final bidders, culled from a field of nine original prospects, were selected through an extensive and rigorous evaluation process. As part of the vetting, the commissioners and the management team toured several of the skilled nursing facilities in March.

“Protecting the integrity and quality of the process has been an intensive and a central focus for the board and management team for several months,” added Eichelberger. “Pivoting to our secondary bidder demonstrates our commitment to achieving a lasting solution to Claremont’s challenges over the past years.”

In recent decades, the Claremont facility has operated on an “enterprise” or self-sustaining basis, through Medicare/Medicaid reimbursements and other direct care-related revenues. Rising costs of care and stagnating or declining revenues from federal and state sources have depleted the financial reserves of Claremont over time, despite efforts by the commissioners in recent years to reverse the decline.

Claremont Nursing and Rehabilitation Center is a 282-bed skilled nursing facility providing therapeutic nursing care for a variety of needs. Claremont provides transitional care and a full-time rehabilitation center and dementia unit. A facility was established in 1829. From 1967 to 1997, it was known as the Cumberland County Nursing Home and in 1997, the name was changed to Claremont Nursing and Rehabilitation Center.

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