



COMMISSIONERS OF CUMBERLAND COUNTY

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Two Companies Chosen As Finalists For Claremont Nursing and Rehabilitation Center Purchase

Carlisle, PA – The Claremont Nursing and Rehabilitation Center (CNRC) Evaluation Committee has selected two skilled nursing home facility providers, to continue through the vetting process for the potential purchase of CNRC. The committee includes the county's Acting Chief Clerk, Chief Financial Officer, First and Second Deputy Controller, County Commissioners, Communications Director, CNRC Administrator and Chaplain, Human Resources Director, County Solicitor and the Susquehanna Group Advisors, Inc., financial and advisory firm assisting the county in evaluating potential purchasers.

The two companies chosen to continue through the vetting process include:

[Allaire Health Services](#), based in Lakewood, New Jersey, was founded in 2015 and started with a single facility in Freehold, New Jersey and has evolved to include seven facilities in four states. Allaire has taken ownership of county facilities, as well as privately held facilities.

[Transitions Healthcare LLC](#) was formed in 2007 for the purpose of managing the operations of acquired skilled nursing facilities. Since 2011, four Pennsylvania skilled nursing facilities were acquired in which Transitions Healthcare, LLC oversees all operations, including the former Adams County skilled nursing home.

"This is a very deliberate and robust process which includes, but is not limited to a review of financials, operations and site visits to multiple Allaire and Transitions properties," said Commissioner Gary Eichelberger. "Our commitment is to find the best fit for Claremont. We will only accept a reputable and stable buyer that will deliver the best care for our residents,

provide the best opportunities for our employees and keep Claremont a top notch facility for the county.”

The county received nine bids, with the CNRC Evaluation Committee interviewing six in the first round and four in the second.

“Part of our process is the review of state and federal quality skilled nursing facility standards, and an investigative review of the numbers, to ensure that the company we choose meets our standards,” said Commissioner Jean Foschi. “Our mission continues to provide the best for our residents and employees.”

Projections created for CNRC in 2019 and 2020 indicate that the county will be facing more than a \$2.5 million shortfall this year, coupled with the decreasing census, the projection will double, to more than \$4.2 million. The shortfall can’t be covered by reserves and will require the county to subsidize the facility with general fund tax dollars.

“This is a very detailed process, and we believe we have chosen two best candidates for consideration,” said Commissioner Vince DiFilippo. “We continue the process of reviewing all documentation, pertinent to the companies, so we have all the information needed to choose the company that can provide the best skilled healthcare to our residents at Claremont.”

Visits to company-owned nursing homes are scheduled to occur in February.

Claremont Nursing and Rehabilitation Center is a 282-bed skilled nursing facility providing state-of-the-art therapeutic nursing care for a variety of needs. Claremont provides transitional care and a full-time rehabilitation center and dementia unit. The facility was established in 1829. From 1967 to 1997, it was known as the Cumberland County Nursing Home and in 1997, the name was changed to Claremont Nursing and Rehabilitation Center.

Susquehanna Group Advisors (SGA) is an independent financial advisory and consulting firm that specializes in providing municipal advisory services to its Pennsylvania client base. SGA is registered with the Securities and Exchange Commissioner (SEC) and Municipal Securities Rulemaking Board (MSRB), this requirement is intended to ensure that municipal clients are properly and fairly represented. They are also a member of the National Association of Municipal Advisors (NAMA).

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Cumberland County is the fastest growing county in the Commonwealth and offers the perfect mix of small town, suburban and rural living. Established in 1750, Cumberland County consistently maintains one of the lowest tax and unemployment rates in the state, while providing exceptional services for its more than 250,000 residents. More information on Cumberland County can be found at www.ccpa.net.